



**VSAT & Airtime • 4G & GSM • IT Support  
Cybersecurity • AV • TVRO, SKY & IPTV  
Bandwidth Management • Installations  
Websites • Managed Email**



**VSAT & AIRTIME**

**4G & GSM**

**IT SUPPORT**

**BANDWIDTH  
MANAGEMENT**

**AV**

**MANAGED EMAIL**

**INSTALLATIONS**

**WEBSITES**

**TVRO, SKY & IPTV**

**SECURITY**

**CCTV**

**VOIP**

# ABOUT US

We provide customised, reliable and cost-effective hardware, software & internet based solutions to the marine industry.

We tailor our services to each of our clients dependant on requirements, vessel and budget and assign a dedicated support team to each yacht.

Our certified engineers travel worldwide to install, commission and service a wide range of Satcom and IT hardware.

We work hard to build strong and trusting relationships.

We look forward to working with you.

*Ben Hestell*



We make things simple and easy to understand to avoid confusion and maintain efficiency



We strive to understand your requirements so that we can tailor our solutions to suit you



We never compromise quality - Using the best technology available ensures reliable service and connections



We complete projects efficiently with minimal disruption

# VSAT & AIRTIME

## Hardware:

- ✓ Supply
- ✓ Installation
- ✓ Servicing
- ✓ Maintenance

Our trained engineers ensure that installs are completed correctly and to the highest standard.

Using our state of the art diagnostic equipment, we are able to accurately calculate RF cable and connector loss, enabling us to ensure you receive the best connection possible.



## COVERAGE

Five airtime providers to choose from, enabling us to tailor a package to meet your specific needs



## FLEXIBILITY

Full flexibility on bandwidth and pricing structures, lay up periods and contract duration



## SUPPORT

Timely and effective support on board and remotely for our range of terminals and services

We pride ourselves on customer service, fast performance and flexible contracts and we can supply speeds up to 100Mbps over 80+ beams providing near global coverage. We can also provide VPN, Smart DNS and VoIP services.

## VSAT AIRTIME

We can boost your Airtime service so you use higher-speeds when the owner and guests are on board and we provide:

- Multiple satellite beams
- Flexible bandwidth options
- Flexible duration

Time to change  
your VSAT  
provider?



## SATC

Registration & administration  
LRIT compliance testing  
Letter Of Guarantee (LOG)  
SSAS systems & routing  
Installation upgrades

## FBB

Full hardware packages  
Global coverage (ex. Polar Regions)  
Flexible contracts  
Usage management  
Streaming & background IP data

## IRIDIUM

Iridium hardware  
Voice and data plans  
Full Global coverage

# 4G

Roam seamlessly between countries without having to manage multiple SIMs or activate regional plans.

- Plans up to 10TB per month
- Full support, administration and monitoring
- Bandwidth aggregation / bonding
- Flexible contracts
- Data pooling
- Layup periods

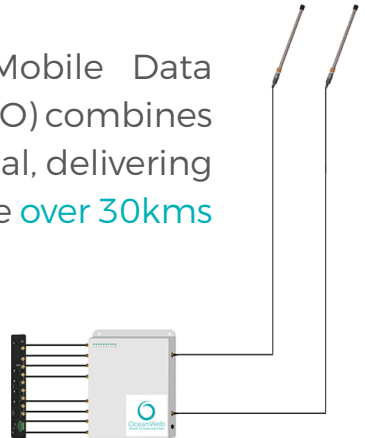
Great  
Value  
Euro  
Data

40  
mbps  
40km  
Offshore



Our Offshore Mobile Data Optimiser (OMDO) combines & boosts 4G signal, delivering a working service over 30kms offshore.

(Router connected through our OMDO to external, mimo omni-directional antennas).



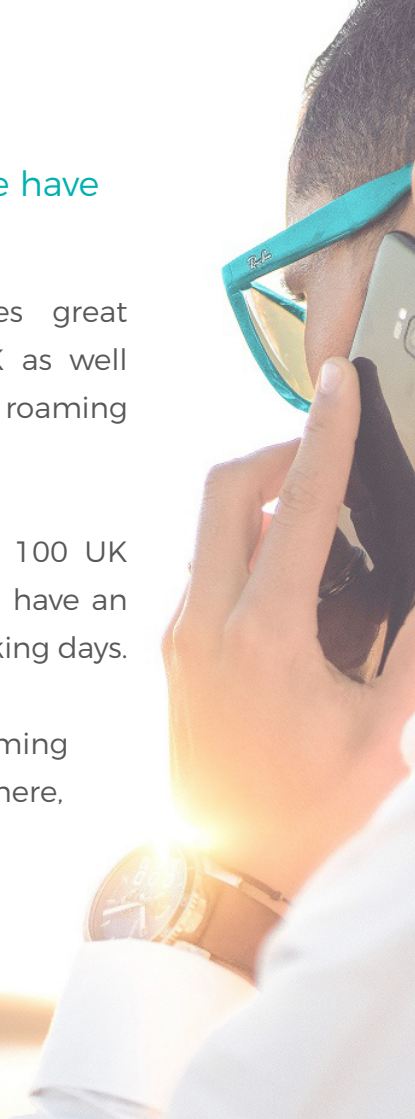
# GSM

For high clarity, good quality calls, we have the plan for you

Our extensive partner network provides great coverage throughout Europe and the UK as well as enabling you to experience worry-free roaming across a global network.

We provide, support and administer over 100 UK SIMs and, using our in-office stock, we can have an activated SIM delivered to you within 3 working days.

The plans we offer present outstanding roaming value and allow you to work anytime, anywhere, with our engineers at your side providing support and assistance as required.



# IT SUPPORT

We provide specialist IT support to ensure the smooth operation of your IT infrastructure. Our dedicated support engineers are on duty to quickly identify and resolve any issues.

- Live monitoring of networks
- Management, repair & upgrade of systems
- Comprehensive remote & on-site support
- On board & remote back-up systems

Our fully certified, knowledgeable Engineers are alerted to any service connectivity issues via a remote monitoring system, This enables them to immediately begin work on finding a resolution, often even before our clients notice that any services are down.

Ask us  
about  
High  
Availability  
Gateways



Our Remote ETO service is currently utilised by 40+ vessels worldwide and we've had great feedback from our Captains & Crew.



# FIXT!

## PROACTIVE NETWORK MONITORING

FIXT! enables us to detect faults before they become disasters and provide proactive remote support and maintenance to ensure tech performance on board is at its maximum.

This service is now available as part of our comprehensive IT Support Contracts.



**OceanWeb**  
MARINE IT & COMMUNICATIONS



Environment Monitors  
Low Disk Space Alerts  
Hardware Health Indicator  
Root Cause Analysis  
Remote Maintenance  
Bandwidth Statistics  
Usage Reports  
Personalised Dashboards  
Centrally Managed

## REMOTE ETO

**Contact us  
today for  
more  
information**

+44 1624 834904  
info@oceanweb.com  
www.oceanweb.com

# BANDWIDTH MANAGEMENT

We can install systems to manage bandwidth across your off vessel connections.

- Content blocking and filtering to manage traffic e.g. social media
- Advanced anti-virus to limit exposure in BYOD environments
- Load balancing for efficient bandwidth use
- Device and user quotas to monitor and control activity

## We now offer High Availability Kerio units

High Availability Protection eliminates the risk and cost of lost connectivity and threat-protection downtime. If a crash or failure occurs, the second Kerio Control machine will jump into action immediately and you will be consistently connected with no downtime.





# AV

Combine unbelievable power with astounding simplicity of operation in a system that controls everything.

**Our fully integrated AV Solution gives you complete control of your environment on board at the click of a button.**

Integrate your serial, infrared and IP devices so they can be instantly accessed and effortlessly controlled - lets make life simple!

**Master your MEDIA, automate the ENVIRONMENT and manage vessel SECURITY**

# MANAGED EMAIL

Don't compromise with a set email 'package' that imposes restrictions and limits.

We work closely with you to develop a bespoke and scalable system. Our core elements are:

- Design & Configuration
- Management & Support
- Protection & Security



# INSTALLATIONS



## QUALIFIED ENGINEERS

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We have a core team of qualified, friendly engineers who hold all the up to date, relevant industry certifications



## INDUSTRY EXPERIENCE

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We have been involved in over 40 new-builds and refits and can advise you on logical and reliable network upgrade pathways



## VALUES & VALUE

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Our core values are trust and integrity. Trust us to provide a reliable network that could save costly issues in the future

A solid, reliable network is of paramount importance as all AV, Internet and communication services are run over this backbone. We can offer:

- Network design & consultation
- Full system surveys & documentation
- Application / hardware integration

# WEBSITES

We can design and develop responsive websites, ensuring that look, feel and usability is consistent, no matter what device the site is viewed on. We also offer:

- Domain administration
- High quality hosting on dedicated servers
- Website update service



The perfect solution to raise awareness for charter vessels

# SKY

We are official Sky Offshore resellers.

Offer your guests all the comfort of their own home with Sky content chosen to suit their needs.

From 24 hour news coverage and sports packages to cutting edge dramas, the best new comedy and the latest blockbusters, Sky has you covered.

# TV

We can supply and install a wide range of TVRO hardware and our trained engineers will ensure that the install is completed to the highest standard.



# IPTV

We can provide and configure the following:

- Netflix
- Amazon Prime
- Apple TV
- Plus many more!

They can be assigned to certain off vessel connections via your gateway to provide access to a huge library of HD content.

**sky** | Offshore



# MAKE SECURITY A PRIORITY

## CYBER RISK SECURITY

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Do you know where you stand with the IMO's Cyber Risk regulations? OceanWeb offer a variety of cutting edge Cyber Risk Security solutions that can help to safeguard the private information you hold and share electronically, ensuring that it isn't compromised.

## YACHT TRACKING

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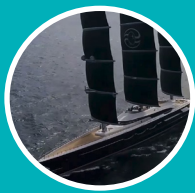
OceanTracker offers numerous safety and security benefits by allowing you to track and monitor the position of your vessel or fleet via SatC and AIS anywhere in the world.

## MOBILE DEVICE MANAGEMENT

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Mobile Device Management (MDM) provides mobile device data protection, security, encryption, remote email configuration and remote device wiping in case your device is lost or stolen.





“OceanWeb are attentive and always strive to make the situation perfect by customizing contracts for every customer. Their after sales service is great and I can highly recommend Dr Hextall and the team!”

- Captain Chris Gartner, SY Black Pearl



“Being in the Med, Across the Atlantic or in the Caribbean, the support of OceanWeb has been second to none, bringing on board the worldwide connection we live on!”

- Captain Horacio Carabelli, MY Surpina



“OceanWeb’s service and immediate response to any needs is refreshing in this age. Excellent service and completely up to date. I wouldn’t set sail without them onboard. It’s like having a remote ETO.”

- Captain David Hutchinson, SY Roseheart



“Ben and his team have been part of my yachting life for over 13 years. They monitor, from afar, and keep our hardware safe and crew informed – peace of mind worth every penny.”

- Captain Robert Johnston, SY Fidelis



“Tamsen has been working with OceanWeb for over 10 years now. They provide VSAT, SatC, Kerio and Tracking services to us and we couldn’t be happier with the level of support we receive.”

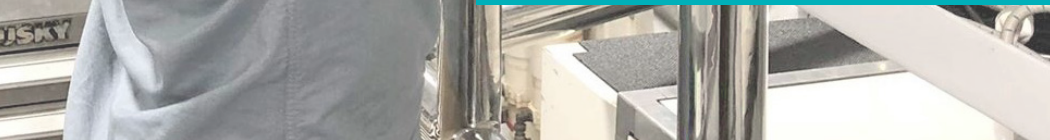
- Captain John Zamir, SY Tamsen



## CCTV Features

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- Intuitive mobile app
- Motion alarms & notifications
- Secure backup of recordings
- Low-light, IR and thermal imaging
- Secure remote viewing



# CCTV

We can design and install bespoke CCTV systems using high quality cameras and you can play back and monitor footage from your own devices. Motion detection allows you to quickly skip through hours of footage to find the clips that you need.

# VOIP

Our IP based internal telephone system allows internal calls to be made around the vessel as well as providing outgoing lines via GSM, SatCom, and SIP trunk

- Powerful Remote Management
- Softphone for iOS and Android
- PA System / Group Intercom
- Huge list of supported VoIP hardware with auto provisioning
- Voice, video and messaging supported
- Mobile use via app
- Doorbell integration
- Redundancy solution

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