



OceanWeb
MARINE IT & COMMUNICATIONS



COMPLETE

OceanWeb's all-encompassing marine communications solution

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FIRSTLY

THANK YOU

FOR CONSIDERING



Our 'Complete' solution has been crafted to ensure that all of your communication and technical needs are catered for under one package.

The majority of our new business comes from recommendations, a fact we are very proud of.

We offer the same exacting level of service and attention regardless of the project or client.

I sincerely look forward to working with you.

Dr. Ben Hextall
Managing Director



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KEEPING YOU --- CONNECTED

We provide a variety of solutions to ensure that, no matter your location, you can always remain connected

| ABOUT US

HERE'S OUR STORY

OceanWeb was founded in 1997. Headquartered on the Isle of Man, we are a provider of customised, reliable and cost-effective hardware, software & internet based solutions for the Superyacht industry.

Our expertise covers the full range of services, from VSAT, 4G and Airtime to on board networks, IT and full technical support.

Our certified engineers can travel worldwide to install, commission and service a wide range of Satcom and IT hardware.

We take great care in understanding your specific needs and work hard to build strong and trusting relationships with all of our clients.



We believe in
QUALITY

We never compromise quality on a project - Using the best tech available ensures reliable service and connections



We stand for
SIMPLICITY

We cut to the chase and make things simple and easy to understand to avoid confusion and maintain efficiency



We work with
YOU

We take the time to understand your specific requirements so that we can tailor our solutions to suit you



And we do it
ON TIME

We understand that deadlines are important and we strive to complete projects efficiently with minimal disruption to you



| WE'VE GOT YOU COVERED

WAVE GOODBYE TO POOR SIGNAL

Make poor coverage and slow internet speeds a thing of the past by using a combination of our solutions to cover all aspects of your communications

A BRIEF OVERVIEW OF OUR SERVICES



VSAT & AIRTIME

Supply, installation and support for a variety of Satcom services ranging from VSAT to Inmarsat, Iridium and SatC



4G & GSM

Global roaming high speed data SIMs with up to 10TB data per month plus provision and support of UK Vodafone SIMs



IT SUPPORT

Advanced IT support packages managing day-to-day IT, communications and networks with remote support and backup



MANAGED EMAIL

Full email management utilising our advanced systems to address the unique demands of on board users



MANAGED BANDWIDTH

Supervision, observation and control of all off vessel connections, on board users, devices, groups and VLANs



SECURITY

Secure yacht tracking services with regular polling, Mobile Device Management and Cyber Security



TVRO, SKY & IPTV

Supply, installation and maintenance of TVRO systems, IPTV streaming and provision of Sky Offshore services



WEBSITES

Web design, hosting, management and full support - useful for the promotion of yacht chartering services



INSTALLATIONS

Bespoke installations for new builds / refit projects to ensure fast and reliable connections on board

| VSAT & AIRTIME

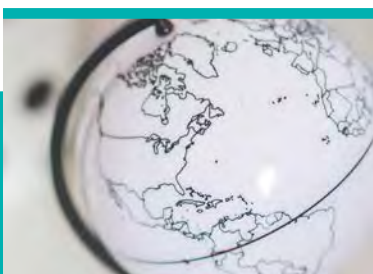
We supply, install, service and maintain a wide range of VSAT hardware and our SeaTel, Sailor, Intellian and KVH trained engineers ensure that installs are completed correctly and to the highest standard.

Using our top-of-the-range diagnostic equipment we are able to accurately calculate RF cable and connector loss, enabling us to ensure you receive the best connection possible.

We also supply a wide range of airtime packages, as well as bespoke airtime solutions.

We pride ourselves on customer service, fast performance and flexible contracts and can supply speeds up to 30Mbps over 35+ beams providing near global coverage. We can also provide VPN, Smart DNS and VoIP services.

COVERAGE



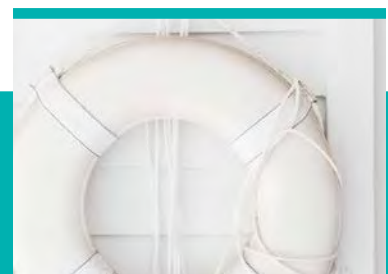
We can choose from our network of airtime providers to tailor a package to meet your specific needs

FLEXIBILITY



We offer full flexibility on airtime, from bandwidth and pricing structures, to lay up periods and contract duration

SUPPORT



Our engineers provide timely and effective support on board and remotely for our range of terminals and services

Our fully trained engineers ensure that installations are completed correctly and to the highest standard



AIRTIME

We can boost the service so you use higher-speeds when the owner and guests are on board and we provide:

- Multiple satellite beams
 - Flexible bandwidth options
 - Flexible pricing structures & duration
 - Automatic Beam Switching (ABS)
 - Geofencing service
-

SATC

We can fully register, configure and administer InmarsatC (SatC) and GMDSS services and can provide:

- LRIT compliance testing
- A Letter Of Guarantee (LOG)
- SSAS systems and routing
- Updates to existing SatC installations

IRIDIUM

Iridium hardware and services that we can supply include but are not limited to:

- Satellite phones
 - Iridium Pilot
 - Iridium tracking services
 - Voice and data plans
 - Global coverage
-

FLEETBROADBAND

Fleetbroadband is a reliable back up communications system. Hardware and services that we can supply include but are not limited to:

- Full hardware packages
- Global coverage (ex. polar regions)
- Streaming & Background IP data

| 4G & GSM

We provide high volume global roaming SIM cards meaning that you can roam seamlessly between countries without having to manage multiple SIMs or activate regional plans.

We can supply up to 10TB of roaming data per month on flexible contracts and offer full support, administration and monitoring services.

We also offer bandwidth aggregation / bonding to further increase internet speeds and can start and stop the 4G data service upon request. This is particularly useful for layup periods.

OFFSHORE MOBILE DATA OPTIMISER (OMDO)

We can supply our OMDO amplifier to boost 4G signal at sea, enabling a strong service which has been tested up to 20 miles offshore.

The OMDO can take up to four 4G routers and combines into two MIMO omnidirectional external antennas, reducing cabling and external hardware.

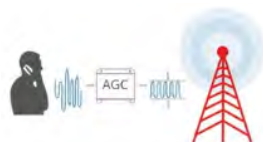
The OMDO boosts the signal before passing it through to your 4G router where it is then amplified and sent back to the mobile tower.

Interference detection



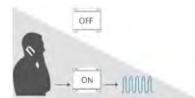
The software in the OMDO detects feedback from close proximity indoor and outdoor antennas and reduces amplifier gain automatically.

Automatic Gain Control



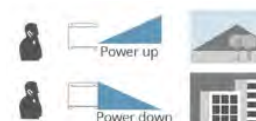
The AGC feature makes sure that the repeater doesn't send too much power to the base station, protecting it from overloading.

Up-link Switch Off



The repeater is in standby for the majority of the time and only switches on when a call or data session is initiated to reduce overall noise.

Base Station Proximity Aware



The OMDO increases power in poor service areas and reduces power when it is in close proximity to a base station.



10TB OF
DATA



SINGLE SIM
SOLUTION



FULL
SUPPORT

DATA POOLING

We can also provide you with multiple SIMs that share a single, large pool of high speed data. Several 4G routers can then connect to this pool and data can be allocated amongst your connected devices meaning less data wastage, more bandwidth and easier management.

GSM

For high clarity, good quality calls, we have the plan for you



Experience worry-free roaming across a global network. We provide, support and administer over 100 UK Vodafone SIMs and, using our in-office stock, we are able to produce a contract and have the activated SIM delivered to you within 3 working days*

The plans we offer present outstanding roaming value and allow you to work anytime, anywhere with our engineers at your side providing support and assistance as required.

*delivery may take longer if ordering from outside of Europe

| IT

IF YOU'RE IN NEED OF IT SERVICES, LOOK NO FURTHER



EMAIL MANAGEMENT

We believe that you shouldn't have to compromise with a set email 'package' that imposes restrictions and limits. Instead, we work closely with you to develop a bespoke and scalable system. Our core elements are:

- Design & Configuration
- Management & Support
- Protection & Security



IT SUPPORT

We are committed to providing specialist IT support to ensure the smooth operation of your IT infrastructure. Our dedicated support engineers are on duty to quickly identify and resolve any issues. Key features are:

- Management, repair & upgrade of systems
- Comprehensive remote & on-site support
- On board & remote back-up systems



WEBSITE DESIGN

We can design and develop responsive websites, ensuring that look, feel and usability are identical, no matter what device the site is viewed on. We also offer:

- Domain administration
- High quality hosting on dedicated servers
- Website update service



NETWORKS

A solid, reliable network is of paramount importance as all AV, Internet and communication services are run over this backbone. We can offer:

- Network design & consultation
- Full system surveys & documentation
- Application / hardware integration



| BUILD & REFIT

OUR ENGINEERS CAN PROVIDE FULL NETWORK
BUILDS AND REFITS TO SUIT A VARIETY OF
PROJECTS AND BUDGETS



QUALIFIED ENGINEERS

We have a core team of qualified, friendly engineers who hold Cisco, Microsoft, Kerio and Apple certifications



INDUSTRY EXPERIENCE

We have been involved in over 40 new-builds and refits and can advise you on logical and reliable network upgrade pathways



VALUES & VALUE

Our core values are trust and integrity. Trust our trained engineers to provide a reliable network that could save costly issues in the future

| BANDWIDTH MANAGEMENT

We can install a gateway to manage off vessel connections and provide:

- Content blocking, filtering & monitoring
- Advanced anti-virus
- Defined hours for certain content i.e. Social Media to increase productivity
- Individual logins to set caps and monitor activity & usage

The gateway also allows 'load-balancing', whereby you can connect to VSAT, 4G and Marina WiFi at the same time (plus several additional WAN connections such as shore LAN or extra 4G routers) to effectively increase your bandwidth.

This feature is also helpful when we are providing technical support as we can login remotely over, for example, 4G to enable us to work on your VSAT.



TVRO, SKY & IPTV



We are an
official reseller
of Sky Offshore
meaning that
your service is
legitimate and
fully supported

TVRO

We can supply and install a wide range of TVRO hardware and our trained engineers will ensure that the install is completed to the highest standard.

SKY

We are also an official re-seller of Sky Offshore, enabling Sky TV to be brought to your vessel no matter where you are in the Mediterranean.

IPTV

We can provide and configure IPTV services (Netflix, Amazon Prime, Apple TV etc.) which can be assigned to certain off vessel connections via the gateway to provide access to a huge library of HD content.



| MAKE SECURITY A PRIORITY

YACHT TRACKING

OceanTracker offers numerous safety and security benefits by allowing you to track and monitor the position of your vessel or fleet via SatC and AIS anywhere in the world via an internet browser.

The system is well proven, running on over 10,000 vessels worldwide, using the renowned and reliable technologies of Inmarsat and Iridium.

MOBILE DEVICE MANAGEMENT

Mobile Device Management (MDM) provides mobile device data protection, security, encryption, remote email configuration and remote device wiping in case your device is lost or stolen.

CYBER SECURITY

OceanWeb offer a variety of cutting edge Cyber Security solutions that can help to safeguard the private information you hold and share electronically, ensuring that it isn't compromised.

DON'T JUST TAKE OUR WORD FOR IT



SY BLACK PEARL

"OceanWeb are great to work with! They are attentive and always strive to make the situation perfect by customizing contracts for every customer. Their after sales service is great and I can highly recommend Dr Hextall and the team!"

- Captain Chris Gartner, SY Black Pearl



MY SURPINA

"Being in the Med, Across the Atlantic or in the Caribbean, the support of OceanWeb has been second to none, bringing on board the worldwide connection we live on!"

- Captain Horacio Carabelli, MY Surpina



SY ROSEHEARTY

"My relationship with OceanWeb has spanned many Commands and New Builds. I find their service and immediate response to any needs and concerns very refreshing in this age. Excellent service and completely up to date. I would not set sail without them onboard. It's like having a remote ETO."

- Captain David Hutchinson, SY Rosehearty



LOSE THAT — SINKING FEELING

We know how important it is to receive a strong signal on board your yacht - we also know the feeling you get when you see 'no service' - let us keep you afloat

PACKAGE FEES

COMPLETE

We've put together an example of our Complete package based on a 55m yacht operating within the Mediterranean and Caribbean to give you an idea of inclusions - but remember, we can tailor the package to suit your specific requirements and budget.

For a competitive monthly rate, you could receive the following:

- **VSAT Airtime** based on 512/512 (MIR) and 64/64 (CIR) regional service for 8 months boosted to 4096/1024 (MIR) 512/256 (CIR) for 4 months when the owner and guests are on board
- **4G** SIMs with 100GB of Roaming Data x 2
- **IT support** (including VSAT, Satcom and Network support)
- **FleetBroadband** SIM x 1 (ex. usage charges)
- **Iridium** SIM x 1 (ex. usage charges)
- **SatC** registration and airtime
- **OceanTracker**
- **Vodafone GSM** SIMs and administration x 2 (ex. usage charges)
- **Sky Offshore Ultimate service** (including Entertainment and Sports Mix for 2 boxes along with administration charges)
- **Fully managed email system** Domain name and up to 10 IMAP email accounts with 10GB storage plus desktop, browser and smartphone access

IT'S ALL ABOUT --- COMMUNICATION

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